# **Basic Point of Sale**

Point of Sale, now referred to as POS, is the Eagle application which is used to sell and return items.

This document serves as a general introduction to the basic and most used functions.

## **General Information About The Training Document**

- two ways to access all functions; click icon with mouse or use designated hotkey
- to see an icon's hotkey: place cursor over icon, do not click, wait 1-2 seconds
- instructions on this document will use both the icon name and the designated hotkey
- EX: Click Total (KPad +) = click the Total icon with mouse or press the + symbol on the KPad
- KPad refers to the number and math symbol keys on the right side of the keyboard
- instruction to press the or the + on the KPad, means you must use the KPad & not the other or +
- words in **bold** lettering refer to either keys on the keyboard or **Fields** in POS

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# **Eagle Browser by Epicor**

Eagle Browser is a software product made by Epicor. The Eagle Browser platform is the software we use to help manage all the products and services we offer (referred to as, "Eagle" from now on). Everything we do requires the use of one or more of the various Eagle applications. Your job will require you to learn different parts of Eagle. The information contained in this section serves as a general introduction to Eagle and how to find the various applications you will need.



To Open, Double Click the Icon

All Work in Every Eagle Application Must Be Done in Capital Letters
Pressing the "Caps Lock" Key After Opening the 'House' Should Be Part of Your Routine

Sign On	
Name	ОК
Password	Change Password
	Cancel

Some Terminals May Not Require a **Sign On**If This Box Does Not Appear, Proceed to Next Screen Directly Below

Name = Your Assigned Epicor ID

Password = Your Assigned Epicor Password

You Will be Given a Unique ID & Password (Some Positions Do Not Require Password)

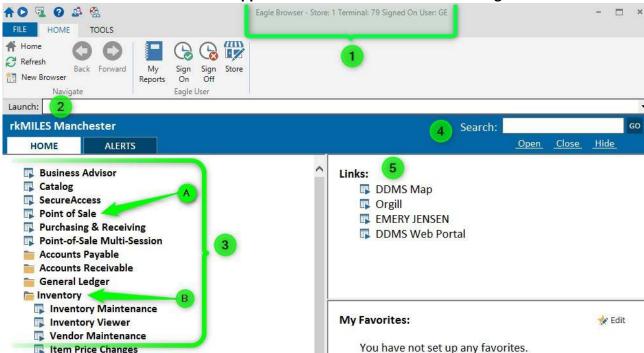
If You Were Not Given a Password, Leave Blank & Select "OK"

Only Use Your Assigned Epicor ID & Password Unless Manager Instructs Otherwise

If You Do Not Have the Access You Need to Perform Your Assigned Tasks, Contact the IT

Department to Get the Access You Require

# Main Page All Applications Are Launched from This Page



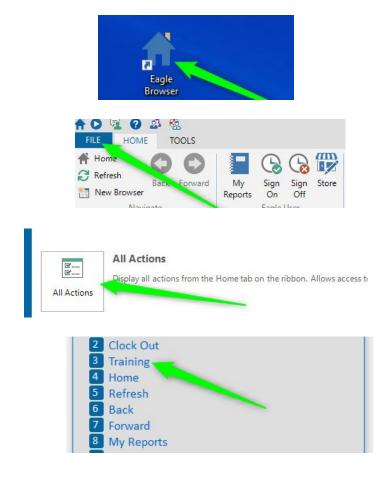
- 1. Information at The Top of The Screen: Every screen, regardless of application, will have some basic information at the top. Will usually consist of 3 to 5 facts including; Application, Screen Within the Application, Store, Terminal Number & the User who is Signed In, see specific examples below
  - a. Eagle Browser: This is the application; in this case it identifies this is the Eagle main page
  - b. Store: Identifies which location Eagle is 'locked into' & should always be your store
    - i. Eagle should always open with your location ID & should never be changed
  - c. Terminal: The unique # assigned to the terminal that may be needed sometime
    - i. EX: You contact IT for assistance, IT may need to know the Terminal #
  - d. Signed On User: The user who logged on

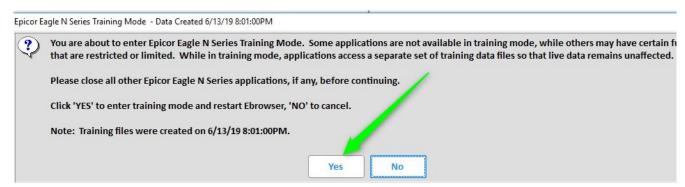
#### Three Ways to Open an Application, #2-4

- 2. Launch: Type the abbreviation of the application you want to launch, and press "Enter"
  - **a.** Every application has an abbreviation and can be found by placing the cursor over the name of the application until the abbreviation appears, EX: Point of Sale = POS, so typing POS in the **Launch** box will open Point of Sale when you press "Enter"
- **3. Menu Tree:** The complete list of applications
  - a. Anything with a blue square & arrow to the left is an application, click with mouse to open
  - **b.** A yellow folder is a group of similar applications, click with mouse to find desired application
- **4. Search:** To find an application, type the keyword(s) in this box, Press "Enter" or select "Go" with the mouse, and a list of applications will appear. If a list does not appear, try using a different keyword(s)
- 5. Links: A place to save links to frequently used software programs that are not made by Epicor
  - **a.** Clicking on "**Orgill**" will automatically open Orgill's home page, see manager or IT department to have correct links loaded onto your **Terminal**

# **Eagle Browser into Training Mode**

All Eagle Browser Applications Must be Closed Prior to Switching into Training Mode



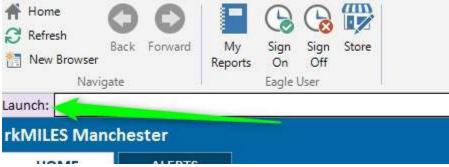


EB will automatically close, then automatically re-open



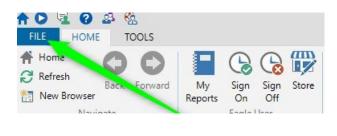
Some Workstations May Not Require You to Sign On

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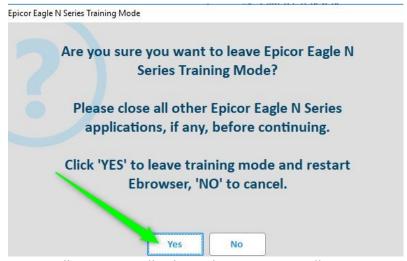
Pink Background = You Are in Training Mode

# Once Finished in Training Mode, Follow Steps Below to Get Back to the Live System All Eagle Browser Applications Must be Closed Prior to Switching back to the Live System









EB will automatically close, then automatically re-open

# **The 4 Main Screens in POS**

## Clerk Sign On Screen

Every Transaction Must Begin With You Signing On By Using Your Assigned Epicor ID

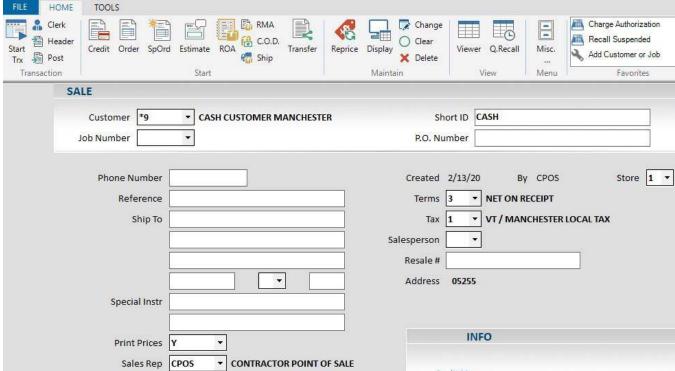
All Work Must Be Done In Capital Letters



- when you complete a transaction, POS automatically returns to this screen

## Header Screen

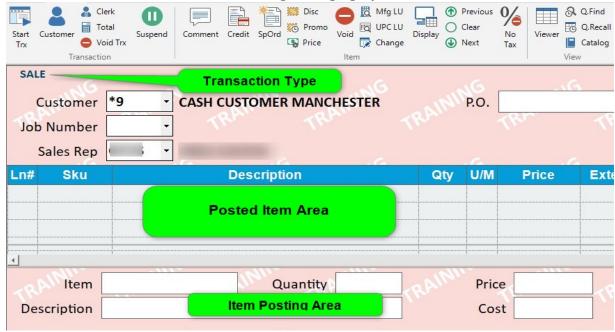
# Also Known as **Customer Screen**



- POS opens to this screen after signing in
- this is where you select the correct customer before proceeding to the **Posting Screen** 
  - will always default to a Sale transaction, with your location's default Cash Customer
  - if the person does not have an account, leave as is
  - if the person does have an account, type their account number in the Customer field
    - to find an account #, begin typing the person's name, business name, etc. and a drop down list will appear
  - if the person has multiple jobs on their account, type the correct number in the Job field
  - some people may give you a P.O. # or a reference, if so, type it in the P.O. Number field
- once all the customer information has been entered, Click Post (F11) to proceed to the Posting Screen
- to return to the Clerk Sign On Screen, Click Clerk (Shift F3)

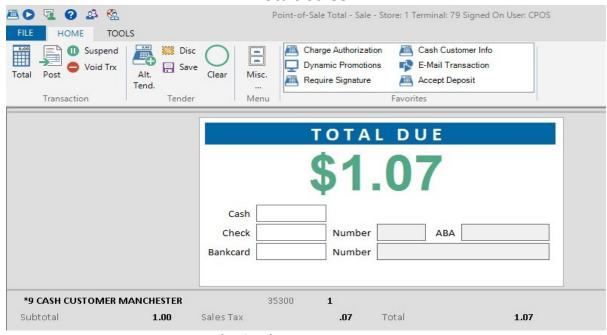
# Posting Screen

## This Is Where You Begin 'Ringing Up' The Customer



- the cursor defaults to the Item field
- to return to the Header Screen, Click Customer (F11)
- to return to the Clerk Sign On Screen, Click Clerk (Shift F3) or just press Esc
- once all the items have been posted, Click Total (KPad +) to proceed to the Totals Screen

#### **Totals Screen**



- to return to the Posting Screen, Click Post (Shift F2) or just press Esc

# **The 5 Menus in POS**

POS Has 5 Menus Which Contain Important Functions
The Hotkey For Each Command Is In Blue

#### **Header Menu**

ader Menu	
MAINTAIN	TRANSACTION (Continued)
8 Add/Change Customer or Job	Batch Invoicing
View/Change Customer Codes	Source Order from Transfer
	Multiple Ship To
MISCELLANEOUS	X Recover 'In Process' Transactions
E eStore Information	
	VIEWERS
TRANSACTION	5 Documents
1 Recall Last Saved Document	A Customer Returns
2 Reprint , View or Fax Invoice	Q Deposit Activity
3 Enter Charge Authorization	
4 Enter Document Reference	
6 Enter Document Notes or Delivery Instructions	
7 Recall Suspended Transaction	
9 Create Transfer Adjustment	
H Enter Loyalty #/View Loyalty Summary	

- from Header Screen, Click Misc. (KPad -)

#### No Sale Menu

Can Only Be Accessed Under Your Location's Default Cash Customer Account

Sale Menu	
ACTIVITY	TRANSACTION (Continued)
1 Open Cash Drawer	9 Enter Paid In
D Display Cash Drawer	A Recall Suspended Transactions
K Print Totals and Close Cash Drawer	F Gift Card Maintenance
	H Enter Loyalty #/View Loyalty Summary
MISCELLANEOUS	N Return With Receipt/Credit Card
3 Test Form Alignment	R Reverse Transaction
5 Open/Close Customer Display	X Recover 'In Process' Transactions
7 Enter Training	
G Print Gift Receipt	VIEWERS
Import Third Party Transaction File	■ Electronic Journal
P Paste Document	✓ Archived Documents
TRANSACTION	
2 Reprint , View or Fax Invoice	
4 Cash a Check	
6 Create Raincheck	
8 Enter Paid Out	

- from Posting Screen with nothing in the Item Posting Area or the Posted Item Area, Click Misc. (KPad -)

- contains functions that are not associated with any type of sale or return transaction

## **Posting Menu (SKU Entered)**

DISPLAY	MAINTAIN (Continued)
2 Tally 2 Components	U Price at 'N for \$X', Example 3 for \$1
3 Item Costs	
7 5 Prior Selling Prices	TRANSACTION
Source Item Menu	N Validate Return Items
S All Occurrences of SKU	
X Alternates	VIEWERS
	O Open Orders
MAINTAIN	P Purchase Orders
1 Change Line Item Tax	Q Item Purchase History
4 Sell Item at No Charge	
5 Change Location	
6 Enter Additional Information	
8 Change Price/Cost for all Occurrences of SKU	
F Change Bill of Materials	
K Record Lost Sale	
R Sell Raincheck Item	
Code Non-taxable Item as Taxable	

- from Posting Screen, with a SKU in the Item field in the Item Posting Area, Click Misc. (KPad -)

- functions on this menu look at the SKU in the Item field

## **Posting Menu**

ing Menu DISPLAY	TRANSACTION
4 Total Weight	3 Partially Invoice Order
5 Lumber Totals	6 Enter Customer Information
9 Tally 2's Without Components Posted	H Enter Loyalty #/View Loyalty Summary
A Dynamic Promotions Pricing	N Return With Receipt/Credit Card
B Backorder Subtotal	
Find Items Without Serial # Assignment	VIEWERS
S All Occurrences of SKU	Open Orders
	P Purchase Orders
MAINTAIN	Q Item Purchase History
1 Go to Line	V Archived Documents
2 Insert a Line	
7 Insert Group Subtotal	
8 Calculate and Show Range Subtotal	
F Change Bill of Materials	
MISCELLANEOUS	
Import Third Party Transaction File	
☐ Change Addt'l Info on Selected Items	

- from Posting Screen with at least 1 item in Posted Item Area & Item Posting Area empty, Click Misc. (KPad -) - functions on this menu look at the entire transaction

#### **Totals Menu**

DISPLAY	TRANSACTION (Continued)
A Dynamic Promotions Pricing	5 Change Print Sequence
	6 Enter Customer Information
MISCELLANEOUS	7 Change Date or Invoice Number
1 Fax This Document	8 Select Credit Card
B e-Mail This Document	Append Special Order Items to PO
E Exchange Foreign Currency	Post Freight
G Print Labels	Require Signature
H View Loyalty Summary	M Ship Via
P Allow swipe of chip card	X Accept Deposit
R Enter Dated Billing	Allow manual card entry on PIN page
W iNet Credit Authorization	
TRANSACTION	
2 Change Tax	
3 Enter Charge Authorization	
4 Enter Document Reference	

- from Totals Screen, Click Misc. (KPad -)

# The 4 Viewers in POS

**POS Has 4 Viewers Which Organize Specific Groups of Information** 

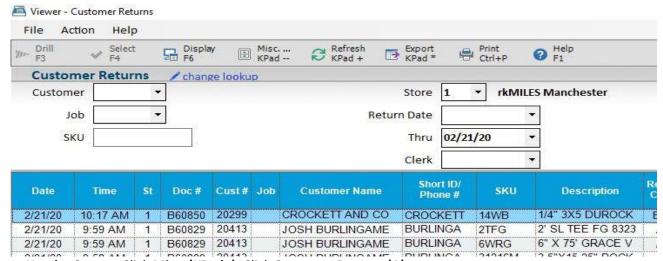
#### **Document Viewer**

## Contains Open Documents: Estimates, Orders, Special Orders & Transfers

Drill F3		✓ Select F4	Displa	y 💁	Print Tr	×	Delete F10	•	Misc KPad	6	Refresh KPad +	<b></b>	Export KPad *	Print Ctrl+P	Ø Help	)
Orde	rs															
Custor	ner		-						Туре	ALL		•				
	Job		▼						SKU							
Shor	t ID							Thru	Date	02/16	/20	•				
St	ore	1 •					Special Change		r P.O.							_
Date 7	St	Doc#	Туре	Cust#	Job	Custo	mer Nam	e	Short	ID	s	KU	Deposi	t Total	Exp Divry	
2/16/20	1	157252	Transfer	123		TXFR I	<b>MANCHE</b>	TR	ANSFE	R			0.00	77.70	2/18/2	0
2/15/20	1	156828	Order	*9	***************************************	AIMEE	BRAXM	E 61	029759	95		•••••	284.99	284.99	2/19/2	0
2/15/20	1	157109	Sp.Order	*9	Ï	ASHLE	Y LEWIS	LE	WIS				1,612.9	0 1,612.90	12/25/2	20
2/15/20	1	156966	Estimate	*9		CASH	CUSTON	C/	ASH				0.00	471.80	3/16/2	0

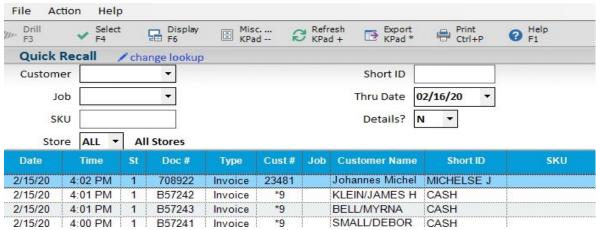
- from Header Screen, Click Misc. (KPad -), Click 5 Documents, (KPad 5)
- the **Customer, Job, Short ID, Store, Type, SKU** and **Thru Date** fields can all be used as filters to narrow down your search

#### **Customer Returns Viewer**



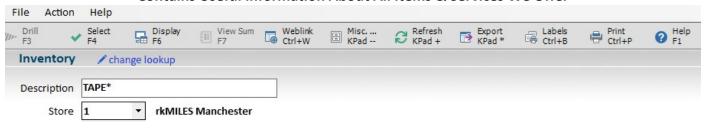
- from Header Screen, Click Misc. (KPad -), Click Customer Returns (A)
- the **Customer, Job, SKU, Store, Return Date, Thru** and **Clerk** fields can all be used as filters to narrow down your search

# Quick Recall Viewer Contains Archived Documents: Invoices & Credits



- from both Header & Posting Screens, Click Q. Recall (Ctrl R)
- the Customer, Job, SKU, Store, Short ID, and Thru Date fields can all be used as filters to narrow down your search

# Inventory Viewer Contains Useful Information About All Items & Services We Offer



s	t SKU	Description	Loc	Dept	Class#	Qty Available	Qty Comited	QOH	QOO	Future QOO	Primary Vendor
□ 1	0191353	3/4" X 300" TRANSPARENT TAPE	7B	9	900	11		11		alialialialialialialialia	11000
□ 1	0260729	6"X21" SAFETY GRIT TAPE STRIP	19B	6	691	5		5			11000
□ 1	0318576	3M DOUBLE SIDED TAPE 1/2" X 250"	7B	9	900	7		7			11000
□ 1	0340141	3M EXTERIOR TAPE 1 1/2" X 45 YD	P2EC	16	126	17		17			11000
□ 1	0340158	3M EXTERIOR TAPE 2" X 45 YD	PD4B	16	126	7		7			11000
□ 1	0424040	3M MOUNTING TARE 1" Y 50"	DOFC	16	126	16		16			11000

- from Posting Screen, Click Viewer (F9) or type in Description in Item Posting Area on Posting Screen, press Enter

# **Sale Transaction: First Three Steps**

#### 1. Clerk Sign On Screen

- a. use your assigned Epicor ID
- b. Click OK (Enter)

#### 2. Header / Customer Screen

- a. defaults to a Sale transaction, with the cursor in the Customer Field
- **b.** Customer if person has account, enter # here; if person does not have account, leave as is
- **c.** to find account #, begin typing the person's name, business name, ETC. & a drop down list will appear
- d. once you have found the correct account # and it is highlighted in blue, press Enter
- e. Job Number if the customer has job accounting, enter correct job #
- f. P.O. Number if the customer gives you a P.O. # or reference, enter it here
- g. once all the needed information has been entered on the Header / Customer Screen
- h. Click Post (F11) to proceed to the Posting Screen

#### 3. Posting Screen

- a. cursor defaults to Item in the Item Posting Area
- **b.** type the **SKU** or scan the UPC barcode
- c. if you typed the SKU, then Tab over to the Quantity and enter correct amount, press Enter
- d. if you scanned the UPC, the Quantity fills in for you
- e. if you need additional information about the SKU, Click Display (KPad /)
- f. continue scanning UPC's or manually entering the **SKU** until all items are in the **Posted Item**Area
- g. Click Total (KPad+) to proceed to the Totals Screen

# Finalizing a Sale For Customer Without a Charge Account



Cursor Defaults to The Cash Field

#### **Cash Sale**

- enter the amount of cash in Cash Field, press Enter
- POS always assumes two decimal places, even if you don't type a decimal: 5.00 & 500 both mean 5 dollars
- if the amount is less than the **Total Due**, cash drawer will not open & a note will appear at the bottom of the screen, telling you an additional amount is due
- if the Cash amount is more than the Total Due, the Change Due screen will appear, and the cash drawer will open

#### **Check Sale**

- Tab (remember, cursor defaults to the Cash Field, so you must Tab down to the Check Field)
- Enter, POS assumes check will = Total Due, so pressing Enter brings in the Total Due amount
- cursor moves to the **Number Field**, enter the check number, press **Enter**

#### **Bank & Gift Card Sale**

- cards without an EMV chip can be swiped, prompts vary based on type of card
- EMV cards must be inserted; if swiped, the pin pad will beep & "Insert Card" message will appear on pad
- some EMV cards will request a Pin #, customer may be able to bypass Pin request by pressing Enter
- most **EMV** will not require a signature from the customer, if signature prompt appears have them sign
- EMV cards have special security features built into them, & require us to follow strict processing rules
  - insert **EMV** card, if there is an error, the pad will prompt customer to insert card again
  - if there is a second error, pad will prompt customer to insert card a third time
  - if there is a third error, pad will prompt customer to swipe
  - this, "insert 3 times, then swipe policy" is mandated by the banking industry & must be followed

# Finalizing a Sale For Customer With a Charge Account and Terms Discount

**First Prompt** 







- If you select Yes, Picture B
  - Enter, since you selected Yes (pic A) Total Due will automatically populate in Charge
  - the signature prompt will appear on your screen & the Pin Pad
  - the customer's signature will then appear in the signature prompt on your screen, press Enter
- If you select No, Picture C
  - since you selected **No**, the **Charge** field is no longer an option
  - follow steps from, Finalizing a Sale For Customer With Out a Charge Account, to complete the transaction

## Finalizing a Sale For Customer With a Charge Account and No Terms Discount



- only prompt you will see when at Totals Screen when the customer does not have terms discount
- When Customer Wants to Put Items on an Account
  - press Enter & Total Due will automatically populate in Charge
- When Customer Does Not Want to Put Items on an Account (Wants to Pay On the Spot)
  - follow steps from, Finalizing a Sale For Customer With Out a Charge Account, to complete the transaction

# **Specialty SKUs**

#### **ZZ SKUs**

- single-use SKUs, for Special Order items only, attached to a specific POS document
- are not to be re-used or sold to any other customers
- the format of the number contains a lot of very useful information ZZ 001 979291 001

**ZZ** – notates it is a Special-Order item

**001** – store Id # from the POS Document where the ZZ SKU was

1979291 – the POS document # the SKU was created on, see Step 6 (pg. 4)

001 - line within the POS document the ZZ SKU is on

- more detail about these SKUS and the Special-Order process is provided in other training documents

#### **MH SKU**

- stocking information (Quantity on Hand, Quantity on Order, ETC.) & price are not kept
- type **MH** in the **Item** field, press **Tab**, at **Quantity** type the quantity being sold, press **Tab**, at **Price**, type the per unit amount, press **Enter**
- used mostly for loose items sold individually; Hillman items
- speak with your management team to learn which items are sold using the MH SKU
- when using the MH SKU as part of a delivery ticket, be sure to enter some info about the item in the **Description** field so the correct item is picked. Ex: ¼" x 5" Gal Carriage Bolt

#### **Multiple Selling Units SKUs**

- items that are sold individually or by the case and have the same UPC on both
- scan the item or type the SKU in the Item field and the Select Multiple Selling Unit prompt will display
- use the arrow keys to highlight the correct selling unit, Click **OK (Enter)**

Example: SKU = **GF01**, "Pur Fill Gun Foam" sold individually and as a case of 12; since the manufacturer has the same UPC on both the can and the case, when you scan either UPC you will have to select which unit

#### **Paint Care Recovery Fee SKUs**

- there are 3 Paint Care Recovery Fee SKUs which automatically Post with certain paint SKUS
- PR1 "PAINTCARE RECOVERY FEE PINT/QT"
- PR4 "PAINTCARE RECOVERY FEE GALLON"
- PR5 "PAINTCARE RECOVERY FEE 5 GALLON"
- you do not need to do anything; the Paint Care Recovery Fee SKUs are attached to the necessary paint SKUs and will always **Post** automatically with the correct **Price**

## Tally 1 SKUs

- items that sell in different lengths; Siding, Flooring, Finish Boards, Decking & Mouldings
- type the SKU in the Item field, press Enter
- the **Tally 1 Item** prompt should display. If prompt does not appear, enter any number into the **Quantity** field and press **Enter.** The Prompt will now appear.
- at Quantity, in the Tally 1 Item prompt, type the quantity of the pieces, press Tab
- at Length, in the Tally 1 Item prompt, type the length of the pieces, press Enter
- continue until all lengths and quantities have been entered
- press Enter with both Quantity and Length empty to Post the SKU with all Lengths and Quantities
- EX: SKU 546CSP: 6 pieces @ 10', 4 pieces @ 12' & 8 pieces @ 14'
  - type 546CSP in the Item field, press Enter, the Tally 1 Item prompt will display with cursor in Quantity
  - 6, Tab, 10, Enter: 6/10 appears next to Pairs at the bottom
  - 4, Tab, 12, Enter: 6/10 4/12 appears next to Pairs at the bottom
  - 8, Tab, 14, Enter: 6/10 4/12 8/14 appears next to Pairs at the bottom
  - Enter, and the item will move to the Posted Item Area
- if the customer does not specify specific lengths of material but rather the overall lineal footage needed for their project, at **Quantity** in the **Tally 1 Item** Prompt enter total lineal footage, at **Length** in the **Tally 1 Item** prompt enter "1". This will now post the total lineal footage to the posting screen without the need to tally specific lengths.

## Tally S SKUs

- items that have a Serial Number: Power Tools
- when the item moves to the Posted Item Area, the Enter a Serial Number prompt will display
- type the Serial Number, Click **OK (Enter)** and the item will **Post** with the serial # directly under it
  - use the Serial Number on the actual tool and not the Serial Number on the box
- if the item is being sold to someone who does not have an account, the **Required Consumer Information** prompt will appear as you proceed to the **Totals Screen** 
  - Required Consumer Information
    - we usually ask for a **Name**, **Phone Number** and/or **Email Address** so we can assist the customer with any potential warranty claims if needed
    - if the customer does not want to give you any personal information, type RTS in the Name field, Click OK (Enter) to proceed to the Totals Screen

#### Sell a Gift Card

- minimum = \$1.00 and maximum = \$3001.00
- type **GIFTCARD** in the **Item** field, press **Tab**, at **Quantity** type the quantity being sold, press **Tab**, at **Price**, type the desired gift card amount, press **Enter**
- Click Total (KPad +) to proceed to the Totals Screen
- follow normal steps as you complete the transaction
- the Activation prompt will display, with the Gift Card Amount already filled in
- swipe the gift card through the Pin Pad and the transaction will finalize
- gift cards can only be sold on a Sale transaction and not on an Order or Special-Order
- you can sell a gift card with other items on the same **Sale** transaction
- gift cards may be sold in multiples if they are for the same amount
  - Example: customer wants 2 gift cards, both for \$50.00
    - at Item, type GIFTCARD, at Quantity, type 2 and at Price, type 5000 or 50.00
    - when you get to the **Activation** prompt you will swipe 2 cards
- if a customer wants 2 gift cards for different amounts, you must post the gift card SKU two times
  - at Item, type GIFTCARD, at Quantity type 1, at Price type 5000 or 50.00, press Enter
  - at Item, type GIFTCARD, at Quantity type 1, at Price type 7500 or 75.00, press Enter
  - when you get to the Activation prompt you will swipe 2 cards
- \* \* Once You Reach the Activation Prompt, You Must Swipe & Never Try To Cancel The Transaction \* \*

#### **Check a Gift Card Balance**

- at the **Posting Screen**, with the cursor in the **Item** field and no items in the **Posted Item Area**, Click **Misc. (KPad -)** to bring up the **No Sale Menu** (the **Customer** must be the default cash account to access the **No Sale Menu**)
- Click F Gift Card Maintenance (F) to bring up the Gift Card Menu, Click 2 Check Balance (2)
- the Check Balance prompt will display, swipe the gift card through the Pin Pad
  - \* \* \* Never Use Any Of The Other Options in The Gift Card Menu \* \* \*

## Adding More Money To an Existing Gift Card

- type ADDFUNDS in the Item field, press Tab, at Quantity type 1, press Tab
- at Price, type the desired amount the customer wants to add to the existing gift card, press Enter
- Click Total (KPad +) to proceed to the Totals Screen
- follow normal steps as you complete the transaction
- the Add Funds prompt will display, with the Add Funds Amount already filled in
- just swipe the gift card through the Pin Pad and the transaction will finalize
- \* \* \* Once You Reach the Add Funds Prompt, You Must Swipe & Never Try Cancel The Transaction \* \* \*

# **3 Ways To Access Item Information**

## **Displayed Item Information Box**

- when you need additional information about an item
- at the Posting Screen, with a SKU entered in the Item field, Click Display (KPad /)
- to view similar items, Click Next (F7) and/or Previous (F8) which will cycle through similar SKUs
  - -Example: you need to know all the different 2 x 4 lengths you have in stock
    - -type **248SP** in **Item**, Click **Display (KPad /)**, Click **Next (F7)** to cycle through all the various 2 x 4 items you have in stock

## Look Up an Item With Description

- at the Posting Screen, with the cursor in the Description field, type what you are looking for, press Enter
- this will bring up the **Inventory Viewer**, with description as the **Look Up** field
- if your location does not have any items matching the description the Inventory Viewer will be empty
- use the Store field and change to ALL to see if any of the other locations carry the item
- 'less is more' with this search function because POS will find items that have an exact match to what you type
- the Asterix \* should always be the last character you type when using this search function because this tells POS that it does not matter what comes after the last letter

## Look Up an Item With UPC or Manufacturer Part #

- at the Posting Screen, with the cursor in the Description field, type the UPC or Mfg Part #, press Enter
- this will bring up the Inventory Viewer, with description as the Look Up field
- if your location does not have an item with the UPC / Mfg Part #, the Inventory Viewer will be empty
- use the Store field and change to ALL to see if any of the other locations carry the item

# **Most Used Miscellaneous Functions**

## Insert a Comment Line Immediately After Posting an Item

- at the Posting Screen, in the Item field, Click Comment (F3) to display the Comments and Notes prompt
  - begin typing your note, Click OK (Enter)
  - to insert a single blank line, do not type anything, just Click **OK (Enter)**
  - press Ctrl Enter to add new lines, can be blank or you can type, then Click OK (Enter)

## Insert a Comment Line or SKU Between 2 Existing Lines

- at the Posting Screen, in the Item field, Click Menu (KPad -) to display the Posting Menu
- Click 2 Insert a Line (2), to display the Insert After Line Number prompt
- at Line Number, type the line number after which you want to insert a new line, Click OK (Enter)
- "Insert a Line after line 2" displays across the bottom of the screen, cursor is in Item field
- to add a SKU, just Post a new SKU as normal
- to add a comment line, text or blank, Click Comment (F3) to display the Comments and Notes prompt

## **Change Customer During a Transaction**

- there may be times when you will need to change the **Customer** during a transaction
- at the **Posting Screen** 
  - put the cursor in the Customer field directly under the Transaction Type heading
  - enter correct number in Customer, and in Job Number when applicable, press Enter
  - the Repricing is required prompt may display, press Enter
  - the **Prices** for all the **Posted Items** will change to the new retail **Price**

#### Void an Item

- to void one or more Posted items, but not the entire transaction
- at the Posting Screen, with the cursor in the Item field
  - Click Void (F10) & the Void Item display prompt will appear
  - type the Ln# of the item you want to remove in the Void Line Number field, press Enter
  - the **Description** of the **Item** will change to \* \* **Item Voided** \* \*

#### **Void a Transaction**

- 2 ways to void an entire transaction
- from the Posting Screen, with the cursor in the Item field
  - Click Void (F10) 2 times, or Click Void Trx (Shift F10) to display the Void Transaction prompt
  - press Enter

#### Discount an Item

- to discount a single item
- at the Posting Screen, type the SKU in the Item field, press Tab, at Quantity type the quantity being sold
- Click **Disc (Ctrl D)**, to display the **Discount Item** prompt
  - Discount Percent
    - to deduct a percent off the retail EX to take 20 percent off, type 20 & press Enter
  - Discount Price
    - specifies the discount price
  - Discount Amount Off
    - to reduce the retail price by a specific amount

#### **Discount a Transaction**

- to discount an entire transaction
- at the Totals Screen
  - Click Disc (Ctrl D), to display the Trade Discount prompt
  - Discount Percent
    - do not use decimal or %, EX to take 20 percent off, type 20 & press Enter
  - Dollars Off
    - enter dollar amount, remember POS always assumes 2 decimal places to the right
    - EX: to take 20 dollars off, type 2000 or 20.00 & press Enter
  - the **Total Due** will change, and the **Trade Discount** amount appears at the bottom of the screen

## Sell an Item at No Charge or Override a Price

- at the Posting Screen, type the SKU in the Item field, press Tab, at Quantity type the quantity being sold
- Click Misc. (KPad -) to display the Posting Menu (SKU Entered) viewer
- Click 4 Sell Item at No Charge (4) and the Item will Post with a Price of 0.00
- to override the assigned Price of an Item
  - type the SKU in the Item field, press Tab, at Quantity type the quantity being sold, press Tab
  - at **Price**, type the price you want to sell the item at, press **Enter**
  - the Check Price prompt might display, Click Yes (Enter) to sell the item at the Price you manually typed

#### **Sell an Item Without Tax**

- at the Posting Screen, type the SKU in the Item field, press Tab, at Quantity type the quantity being sold
- Click No Tax (Ctrl T) and the Item will Post as normal, but no tax will be assessed on the item

## Display All Postings of a SKU

- use this to find all the occurrences of a SKU on a transaction
- at the Posting Screen, with the cursor in the Item field, Click Misc. (KPad -), to display the Posting Menu
- Click S All Occurrences of SKU (S), to display the Find SKU prompt
- type the SKU, Click OK (Enter) and the Press Clear When Done prompt will display, Click OK (Enter)
- the **Posted Item Area** has changed to only display that **SKU**
- once you done reviewing / working with the SKU, Click Clear (F12) to display all the other Lines on the transaction

## **Split Tender (Accepting Multiple Payment Types)**

- when someone wants to pay with 2 or more tender types
- put cursor in the first tender type box & type amount, press Enter
- a message will appear at the bottom of the screen with the remaining amount needed
- put cursor in the second tender type box & type amount, press Enter
- continue this process until you have received enough money to complete the transaction

Example: **Total Due** = \$107.62, paid with \$60 cash and the remainder with a check

- 6000 or 60.00, Enter, "Amount entered is \$47.62 less than amount due the store"
- Tab, 4762 or 47.62, Tab, type the check number in Number, Enter

#### Cash a Check

- at the **Posting Screen**, with the cursor in the **Item** field and no items in the **Posted Item Area**, Click **Misc. (KPad -)** to bring up the **No Sale Menu** (the **Customer** must be the default cash account to access the **No Sale Menu**)
- Click 4 Cash a Check (4) to open the Cash-A-Check prompt
- at Check Amount, type the amount of the check, press Tab
- at Check Number, type the check number, Click OK (Enter)
- the cash drawer will open, and a prompt display will appear notifying you to close the cash drawer, Click OK (Enter)
- POS returns to the Clerk Sign On Screen

## **Open the Cash Drawer**

- at the **Posting Screen**, with the cursor in the **Item** field and no items in the **Posted Item Area**, Click **Misc. (KPad -)** to bring up the **No Sale Menu** (the **Customer** must be the default cash account to access the **No Sale Menu**)
- Click **1 Open Cash Drawer (1)**; the cash drawer will open, the **No Sale Menu** closes, the receipt printer will print a record that the cash drawer was opened, and POS returns to the **Clerk Sign On Screen**

## Print a Gift Receipt

- at the **Posting Screen**, with the cursor in the **Item** field and no items in the **Posted Item Area**, Click **Misc. (KPad -)** to bring up the **No Sale Menu** (the **Customer** must be the default cash account to access the **No Sale Menu**)
- Click G Print Gift Receipt (G) to display the Print Gift Receipt prompt with the most recent transaction loaded
- to print a gift receipt for that transaction, Click **OK (Enter)**
- to print a gift receipt for a different transaction, Click Other Doc
- the **Store** field will default to your location but can be changed if needed
- if you know the document number, type it in the Document field and Click OK (Enter)
- if you need to find the document, Click Q. Recall to open the Quick Recall Viewer
- once you have found the document and it is highlighted in blue, press Enter
- the Quick Recall Viewer will close and the document you selected is now loaded in the Print Gift Receipt display
- Click **OK (Enter)** to print the gift receipt

## **Reprint an Invoice**

- at the **Header Screen**, type the account number in the **Customer** field and the job number in the **Job Number** field when applicable
- Click Misc. (KPad -) to display the Header Menu
- Click 2 Reprint, View or Fax Invoice (2) to display the Reprint, View, Fax or Email This Invoice prompt
- if you know the document number, type it in the Document field and Click OK (Enter)
- if you need to find the document, Click Q. Recall to open the Quick Recall Viewer
- once you have found the document and it is highlighted in blue, press Enter
- the **Quick Recall** Viewer will close and the document you selected is now loaded in the **Reprint, View, Fax or Email This Invoice** prompt, Click **OK (Enter)** to have the document print out
- POS returns to the Clerk Sign On Screen

## **Suspend a Transaction**

- to be used when you want to get out of a transaction and have it saved for later use
- you must be on the Totals Screen
- Click Suspend (Ctrl S) to display the Suspend Transaction Reference prompt
- at **Reference**, type reference which you will remember and Click **OK (Enter)**
- the Document Number prompt will appear, notifying you that a document number has been assigned
- the transaction will close out and return to the Clerk Sign On Screen

## **Recall a Suspended Transaction**

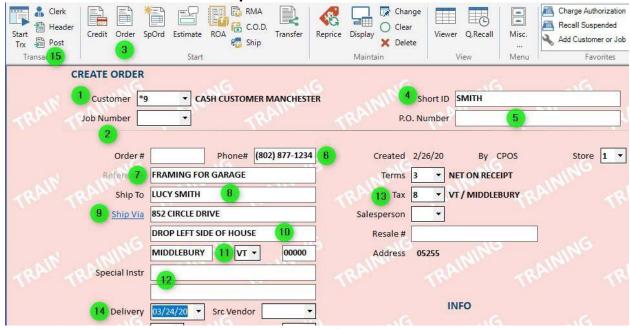
- from the Header Screen, Click Misc. (Kad -) to open the Header Menu
- Click Recall Suspended Transaction (7) to display the Suspended Transaction prompt
- use the arrow keys to find the correct document, once it is highlighted in blue Click OK (Enter)
- the document will be 'pulled in' and can be worked on

## **Create an Order**

Orders Are Used To Hold Stock Items Until The Customer Is Ready To Take Ownership

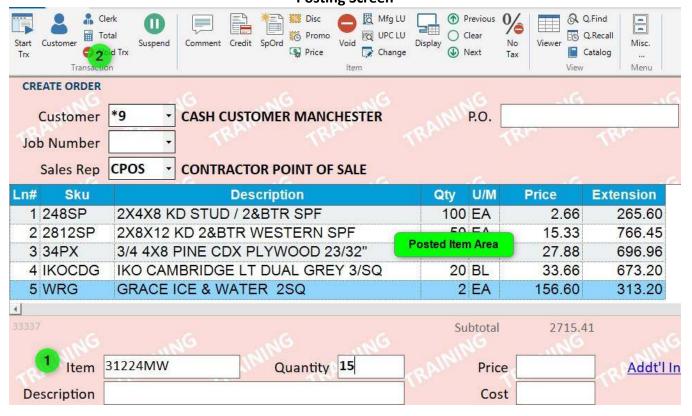
If The Customer Wants The Items Delivered You Must Create An Order

**Step 1: POS Header Screen** 



- 1. Customer: Enter account number, or type customer / business name to find account number
- 2. Job Number: Type job number if applicable
- 3. Order: Click Order (F8)
- **4. Short ID:** If the customer does not have an account, enter the customer's last name. \*\*Do not skip this step
  - Short ID is important when searching for a customer's open order or past invoice\*\*
- 5. P.O. Number: For a customer's P.O. and/or reference
- **6. Phone:** Include area code. Type phone number without any spaces or dashes.
- 7. Ref: General description of item(s) on the document. Not always necessary, but helpful
- 8. Ship To: Customer's full name or a job name
- 9. Ship Via: The official 911 street address: No apt #, descriptions, etc.
  - a. It is also a hyper-link and must be used if item(s) will be delivered, (See Schedule a Delivery)
- 10. Any applicable apartment number, description, etc. or for you to make a note of some type
- 11. Town and State. Zip code can be entered, but not necessary
- **12. Special Instr:** What you type here will print in the body of the document. Good place to leave instructions for the driver etc.
- **13. Tax:** Use drop down box to select correct tax code when applicable
- 14. Delivery: Adjust to the correct date if item(s) will be delivered, (See Schedule a Delivery)
- **15. Post:** Click **Post (F11)** to proceed to the **Posting Screen**

# Step 2: Post The SKUs Posting Screen



#### 4. Item Posting Area

- a. cursor defaults to Item field
- b. type SKU or scan UPC
- c. if you typed the SKU, then Tab over to the Quantity and enter correct amount, press Enter
- d. if you scanned the UPC, the Quantity fills in for you
- e. if you need additional information about the SKU, Click Display (KPad /)
- f. continue scanning UPC's or typing SKUs until all items have moved to the Posted Item Area
- 5. Click Total (KPad +) to get to Totals Screen

**Step 3: Finish Order Screen** 



1. Save and Print: Click 2 Save and Print (KPad 2)

You Must Select, "2 Save and Print" Even If You Do Not Want A Printed Paper Copy
The Print Function Is Very Important for Numerous Reasons
The Last Step in This Process Will Decide If A Paper Copy Actually Prints

Step 4: Enter A Deposit Screen

Deposit Requirements Vary, See Manager At Your Location For More Detail.

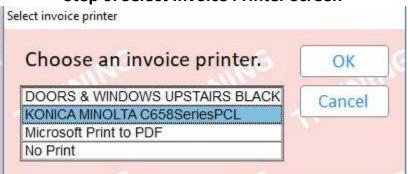


If a deposit is not required, or the order is being charged to a customers charge acocunt, Click OK (Enter)

**Step 5: Document Has Been Created** 



**Step 6: Select Invoice Printer Screen** 



This is When You Decide Whether or Not You Need a Printed Paper Copy. Also give you the opportunity to "Print to PDF" (save a PDF copy of the order or invoice). Useful for emails, etc.

# **Schedule a Delivery**

#### **Posting Screen**

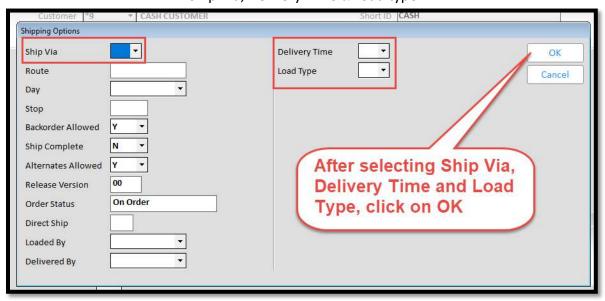
scheduling deliveries in DDMS is the same for Orders and Special Orders
 the process must be followed to ensure the order flows into DDMS

	09849 ZACHARY DUPUIS	Short ID DUPUIS
Job Number		P.O. Number
Order#	Phone# 802 555 1234	Created 3/3/20 By CPOS
Reference	FRAMING FOR GARAGE	Terms 3 ▼ NET ON RECEIPT
Ship To	ZACK DUPUIS 1	5 Tax 11 VT / RUTLAND TOWN
7 Ship Via	123 MAIN STREET 2	Salesperson 🔻
	DROP LEFT SIDE OF HOUSE 3	Resale #
	RUTLAND 4 VT ▼ 12345	Address
Special Instr		TRAIL TRAIL TR
6 Delivery	03/24/20 ▼ Src Vendor ▼	INFO
Delivery	03/24/20 Sic vendor	Credit Available

- 1. Customer's full name or a job name
- 2. The official 911 street address: No apt #, descriptions, etc.
- 3. Any applicable apartment number, description, etc. or for you to make a note of some type
- **4.** Town and State. Zip code can be entered, but not necessary
- **5.** Use drop down box to select correct tax code
- **6.** Use drop down to select the delivery date
  - a. All Special Orders shall be scheduled on December 25<sup>th</sup> of the current year. This allows the order to be set up in DDMS prior to receipt. Once we have received the item(s) the designated employee (varies by location) shall notify the DDMS dispatcher via email or in person with the order number allowing the dispatcher to coordinate and schedule the delivery by searching orders scheduled on December 25<sup>th</sup>.
  - b. If the customer wants to pick up their item(s) set the **Delivery** date to January 1<sup>st</sup> of the following year. Still try to get a delivery address. We have found that many times customers will call and ask if we can deliver the item(s) instead. Setting the **Delivery** date to January 1<sup>st</sup> of the following year for customer pickups, allows the dispatcher to easily search and manage the process.
- 7. Ship Via: Once all the information has been entered correctly, click to display the Shipping Options prompt

#### **Shipping Options**

You Must Fill Out The Following Three Fields: Ship Via, Delivery Time & Load type.



Ship Via: use the drop down to select the appropriate asset type that will efficiently deliver the material

- there is a customer pick up option and should be selected when applicable
- if a certain truck is not specified by the customer, select "Our Truck." This gives dispatch the most freedom when it comes to setting up an efficient delivery schedule

**Delivery Time:** use the drop-down box to select the appropriate delivery time. If the customer does not specify a certain time that that would like their material, select "Anytime."

- there is a customer pick up option and should be selected when applicable

**Load Type:** use the drop-down box to select the appropriate load type. The majority time, use "Building Materials."

**Special Note:** Avoid defaulting to FRFD (First Run, First Drop) when arranging a delivery. A series of questions should be asked of the customer to determine the appropriate time for each delivery.

When you get to the **Finish Order** or **Finish Special Order** prompt at the end of the transaction:



You Must Select, "2 Save and Print" Even If You Do Not Want A Printed Paper Copy
The Print Function Is What Sends The Delivery Information to DDMS
The Last Step in This Process Will Decide If A Paper Copy Actually Prints

# Finding an Order or Special Order and How to Invoice

- if you know the order number, enter it in the **Customer** field on the **Header screen** with a period at the beginning. Do not include the number after the / at the end. Press **Enter** and the order information will populate the screen. Ex: If your Order Number is **201739/1**, type **.201739** in the **Customer** field – notice the period at the beginning and no **/1** at the end.

#### If you do not know the order number, follow the steps below to find it:

- at the Header Screen, enter the account number in Customer and when applicable the job number in Job Number
- Click Misc. (KPad -) to display the Header Menu
- Click Documents (5) to display the Document Viewer
- use the various fields at the top to filter down more if needed. This is where **Short ID** comes in handy for cash customers (see **Create and Order** for more info on **Short ID**).
- once you have found the correct document and it is highlighted in blue, press Enter
- the document will be 'pulled into POS' and you will be back on the Header Screen with that document 'loaded'
- Click Post (F11) to proceed to the Posting Screen
- Click Total (KPad +) and the Finish Order prompt will display
- Click Invoice This Order (3) to get to the Totals Screen
- follow the appropriate steps to finalize this transaction

# **How to Partially Invoice an Order or Special Order**

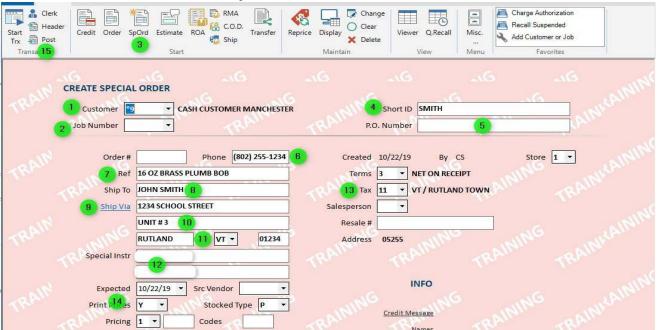
- if you know the order number, enter it in the **Customer** field on the **Header Screen** with a period at the beginning. Do not include the number after the / at the end. Press **Enter** and the order information will populate the screen. Ex: If your Order Number is **201739/1**, type **.201739** in the **Customer** field – notice the period at the beginning and no **/1** at the end.

#### If you do not know the order number, follow the steps below to find it:

- at the Header Screen, enter the account number in Customer and when applicable the job number in Job Number
- Click Misc. (KPad -) to display the Header Menu
- Click **Documents (5)** to display the **Document Viewer**
- use the various fields at the top to filter down more if needed. This is where **Short ID** comes in handy for cash customers (see **Create and Order** for more info on **Short ID**).
- once you have found the correct document and it is highlighted in blue, press Enter
- the document will be 'pulled into POS' and you will be back on the Header Screen with that document 'loaded'
- Click Post (F11) to proceed to the Posting Screen
- Click Misc. (KPad -) to display the Posting Menu
- Click Partially Invoice Order (3) to display the Invoice Line Selection prompt
- choose the option that works best to invoice the item(s)
- Click Total (KPad +) to proceed to the Totals Screen
- the Totals Due will reflect only the item(s) you selected to invoice
- follow the appropriate steps to finalize this transaction
- the document will remain open, under the same number with the remaining item(s) that were not invoiced

# **Hardware Special Order: Depts 1 - 16**

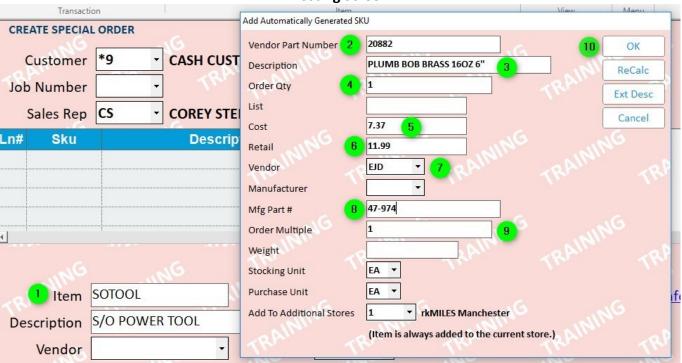
# **Step 1: POS Header Screen**



- 1. Customer: Enter account number, or type customer / business name to find account number
- 2. Job Number: Type job number if applicable
- 3. SpOrd: Click SpOrd (F4)
- 4. Short ID: If the customer does not have an account, enter the customer's last name
- **5. P.O. Number:** For a customer's P.O. and/or reference
- **6. Phone:** Include area code
- 7. Ref: General description of item(s) on the document. Not always necessary, but helpful.
- 8. Ship To: Customer's full name or a job name
- 9. Ship Via: The official 911 street address: No apt #, descriptions, etc.
  - a. It is also a hyper-link and must be used if item(s) will be delivered, (See DDMS Manual for Details)
- 10. Any applicable apartment number, description, etc. or for you to make a note of some type
- 11. Town and state. Zip code is not necessary
- 12. Special Instr: What you type here will print in the body of the document
- **13. Tax:** Use drop down box to select correct tax code when applicable
- 14. Expected: Adjust to the correct date if item(s) will be delivered, (See DDMS Manual for Details)
- 15. Post: Click Post (F11) to proceed to the Posting Screen

# Step 2: Create The ZZ SKU

#### **Posting Screen**



- 1. Item: Enter template SKU, press Enter & Add Automatically Generated SKU box appears
  - a. Template SKUs begin with "SO" and are used to create ZZ SKUs
  - **b.** Each Department has a SO Template SKU and must be used correctly
  - c. EX: Customer wants a Makita tool, Use SO2, since Dept 2 is "Hand Tools /Power Tools"
- 2. Vendor Part Number: Number assigned to item by the vendor (EX: EJD = SKU & Orgill = Item No)
- 3. **Description:** 30 character maximum, spaces and punctuation included
- 4. Order Qty: How many the customer is ordering
- 5. Cost: What our vendor charges us
- 6. Retail: What we charge our customer
- 7. Vendor: Some Template SKUs will have assigned Vendors and this box populates automatically
  - a. If box is empty, enter Vender #, or type "=Vendor Name" to find correct Vendor Number
- 8. Mfg Part #: Number assigned to the item by the manufacturer
- 9. Order Multiple: Quantity the vendor sells the item by
  - a. Very important fact to consider before committing to the customer
    - i. EX: Customer wants 1, Vendor only sells by case of 6
- 10. Click OK (Enter)

If Boxes 2, 4, 7, 8, & 9 Do Not Have Accurate Information the Item May Not Get Ordered Properly or at

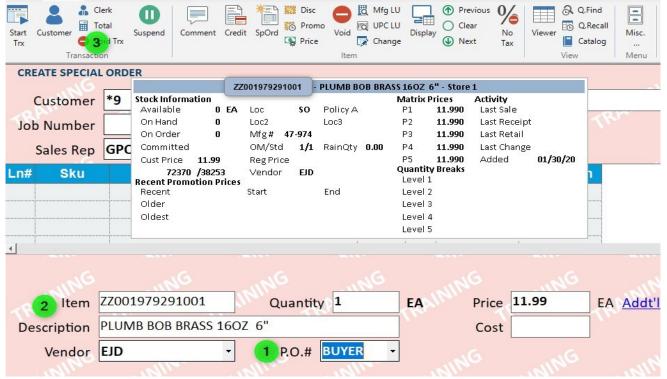
All

#### \* \* \* CAUTION \* \* \*

There Is A Glitch in The Software Between Step 3 & Step 4
The ZZ SKU Can Disappear from The Document
Proceed Slowly & Continue to Follow Instructions to Avoid This Glitch
Your Management Team Will Provide More Detail in Person

Step 3: The ZZ SKU Has Been Created

### **Posting Screen**



- 1. P.O. #: Use drop down arrow, select Buyer and press Enter to Post the ZZ SKU
  - a. This puts the item on the Buyer List & enables the Hardware Purchasing Group to order
- 2. Item: The ZZ SKU has been created
  - a. The format of the number contains a lot of very useful information ZZ 001 979291 001
    - i. **ZZ** Notates it is a Special-Order item
    - ii. 001 Store Id # from the POS Document where the ZZ SKU was
    - iii. 1979291 The POS document # the SKU was created on, see Step 6 (pg. 4)
    - iv. 001 Line within the POS document the ZZ SKU is on

## Multiple ZZ SKUs Can Be Created on The Same Document if All SKUs Are Sourced from Same Vendor Repeat Step 2 & Step 3 Until All ZZ SKUs Have Been Created

3. Click Total (KPad +) to proceed to the Totals Screen

**Step 4: Finish Special Order Screen** 



2. Save and Print: Click 2 Save and Print (KPad 2)

You Must Select, "2 Save and Print" Even If You Do Not Want A Printed Paper Copy
The Print Function Is Very Important for Numerous Reasons
The Last Step in This Process Will Decide If A Paper Copy Actually Prints

# **Step 5: Enter A Deposit Screen**

Deposit Requirements Vary, See Manager At Your Location For More Detail



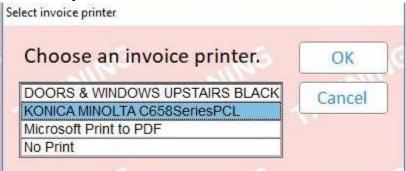
If a deposit is not required, Click **OK (Enter)** 

**Step 6: Document Has Been Created** 



Click OK (Enter)

**Step 8: Select Invoice Printer Screen** 



This is When You Decide Whether or Not You Need a Printed Paper Copy

# **LBM Special Order: Depts 21 – 58**

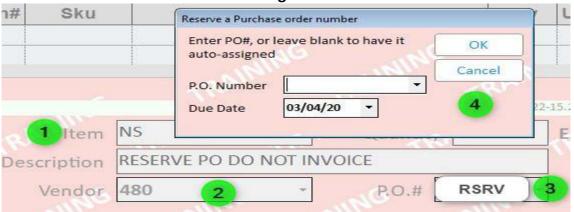
**Step 1: POS Header Screen** 

Clerk	RMA RMA	Change		Charge Authorization Recall Suspended
Start Credit Order	SpOrd Estimate ROA Transfer	Reprice Display X Delete	Viewer Q.Recall Misc.	Add Customer or Job
	3 Start	Maintain	View Menu	Favorites
	LORDER		- 21	
1 Customer 1	▼ CASH CUSTOMER MANCHESTE	R Short	t ID JONES	
Job Number	TRAIL	P.O. Num	ber 5	
2				
Order#	Phone (802) 555-9876	6 Created 2/24/2	20 By CPOS	Store 1 ▼
7 Ref	PANELS	Terms 3	NET ON RECEIPT	
Ship To	MELINDA JONES 8	13 Tax 10	▼ VT STATE ONLY	
9 Ship Via	88 RABBIT LANE	Salesperson	₹	
	(10)	Resale #	9	
20/10/0	DORSET 11 VT ▼ 98765	Address 0525!	5 WING	
Special Instr	12	TRAIL		
	12			
14 Delivery	03/02/20 ▼ Src Vendor ▼		INFO	
Print Prices	Y Stocked Type P •	3 SIING	OMING	
Pricing	1 V Codes	Credi	t Message	
	CREATE SPECIAI  Customer  Job Number  Order #  Ref Ship To  Ship Via  Special Instr  14 Delivery Print Prices	Start Post Trans 15  CREATE SPECIAL ORDER  1 Customer	Start Post Trans-15  CREATE SPECIAL ORDER  1 Customer CASH CUSTOMER MANCHESTER  1 Customer Phone (802) 555-9876 6 Created 2/24/2  Order Phone (802) 555-9876 6 Created 2/24/2  Order Phone (802) 555-9876 7 Terms 3  Ship To MELINDA JONES 8 13 Tax 10  9 Ship Via 88 RABBIT LANE Salesperson Resale #  DORSET 11 VT P98765 Address 05255  Special Instr	Start Header Trx Post Post Ship Post Start Ship Transfer Reprice Display Delete Viewer Q.Recall Misc View Menu  CREATE SPECIAL ORDER  1 Customer CASH CUSTOMER MANCHESTER Phone (802) 555-9876 G Created 2/24/20 By CPOS  7 Ref PANELS Terms 3 NET ON RECEIPT  Ship To MELINDA JONES 8 13 Tax 10 VI STATE ONLY  9 Ship Via 88 RABBIT LANE Salesperson Resale #  DORSET 11 VT 98765 Address 05255  Special Instr  12 INFO  Print Prices Y Stocked Type P  Credit Order SpOrd Estimate ROA COULT Transfer Reprice Display Delete Viewer Q.Recall Misc Misc.

- 16. Customer: Enter account number, or type customer / business name to find account number
- **17. Job Number:** Type job number if applicable
- 18. SpOrd: Click SpOrd (F4)
- 19. Short ID: If the customer does not have an account, enter the customer's last name
- **20. P.O. Number:** For a customer's P.O. and/or reference
- 21. Phone: Include area code
- 22. Ref: General description of item(s) on the document
- 23. Ship To: Customer's full name or a job name
- **24.** Ship Via: The official 911 street address: No apt #, descriptions, etc.
  - a. It is also a hyper-link and must be used if item(s) will be delivered, (See DDMS Manual for Details)
- 25. Any applicable apartment number, description, etc. or for you to make a note of some type
- 26. Town, State & Zip Code
- 27. Special Instr: What you type here will print in the body of the document
- **28.** Tax: Use drop down box to select correct tax code when applicable
- 29. Expected: Adjust to the correct date if item(s) will be delivered, (See DDMS Manual for Details)
- 30. Post: Click Post (F11) to proceed to the Posting Screen

# **Step 2: Create The Purchase Order**

#### **Posting Screen**



- 11. Item: Type NS, press Enter, press Tab 4 times, until the cursor is in Vendor field
- 12. Vendor: Type the Vender #, or type "=Vendor Name" to find correct Vendor Number, Tab
- 13. P.O. #: Type RSRV, press Enter
- 14. Reserve a Purchase Order Number prompt will appear, press Enter
  - a. P.O. Number: POS auto-generates a 7 to 10 digit #, with the last digit(s) being the Store ID #
    - i. EX: Manchester's Store ID = 1, so the last digit of the P.O. Number will be 1
  - b. Due Date: System assigns a due date, can & should be changed if needed

**Step 3: PO Has Been Reserved Screen** 



You Will Need This PO # In The Next Step SO Make Sure You Write It Down Press **Enter**, then Immediately press **F12** 

This Is The Purchase Order Number That Will BE Used To Receive The SO Item(s) Into Our System You Will Need This PO Number When You Place The Order With The Vendor Use the Following PO Format When Placing the Order with The Vendor:

"P.O. Number-SO" (2924001 SO)

This Format Is a Simple and Easy Way to Manage SO Items When They Arrive Example:

Truck Arrives at Store, Driver Gives Material Handler an Invoice with "2924001 SO" Material Handler Instantly Knows This is A SO Item and Not a Stock Item

There MUST be a space between the number POS generated (2924001) and the SO when you give it to the vendor

This is VERY important for administrative functions with our accounting office

# Step 4: Create The ZZ SKU

#### **Posting Screen**

CREATE SPECIAL	ORDER		0	Add Automatically Generated SK	U	
Customer	*9	-	C	Vendor Part Number	8	ОК
				Description 2	4' X 10' T111	ReCalc
Job Number		_		Order Qty	100 4	Ext Desc
Sales Rep	CPOS	•	C	List		
Ln# Sku				Cost 5	38.00	Cancel
				Retail	60.00 6	
				Vendor 7	480 ▼	
1				Manufacturer		
			c	Mfg Part #		
1 Harris Capper				Order Multiple	1 ING SILL	
Item	SO24A	١ )		Weight	Alla	
Description				Stocking Unit	EA ▼	
Vendor				Purchase Unit	EA V	
				Add To Additional Stores	1 rkMILES Manchester	
					(Item is always added to the current store.)	

- 1. Item: Enter template SKU, press Enter & Add Automatically Generated SKU box appears
  - c. Template SKUs begin with "SO" and are used to create ZZ SKUs
  - **d.** Each Class has a SO Template SKU and must be used correctly
  - e. EX: Customer wants T111 in 10' length; Use SO24A, since Class 24A is "Sheathings"
- 2. Description: 30 character maximum, spaces and punctuation included
- 3. Ext Desc: Use if item requires longer description. \*Do Not Type More Than 11 Lines\*
  - a. Using this box links the description/ notes to the SKU
- 4. Order Qty: How many the customer is ordering
- 5. Cost: What our vendor charges us
- 6. Retail: What we charge our customer
- 7. Vendor: Use the same number you used in Step 2
- 8. Once you have filled in all the necessary fields, Click OK (Enter)

#### \* \* \* CAUTION \* \* \*

There Is A Glitch in The Software Between Step 4 & Step 5
The ZZ SKU Can Disappear from The Document
Proceed Slowly & Continue to Follow Instructions to Avoid This Glitch
Your Management Team Will Provide More Detail in Person

Step 5: The ZZ SKU Has Been Created

## **Posting Screen**



- **4. P.O.** #: Type the number from Step 3, **Enter**
- 5. Item: The ZZ SKU has been created
  - a. The format of the number contains a lot of very useful information ZZ 001 156864 001
    - i. **ZZ** Notates it is a Special-Order item
    - ii. 001 Store Id # from the POS Document where the ZZ SKU was created
    - iii. 156864 The POS document # the SKU was created on, see Step 8
    - iv. 001 Line within the POS document the ZZ SKU is on

## Multiple ZZ SKUs Can Be Created on The Same Document if All SKUs Are Sourced from Same Vendor Repeat Step 4 & Step 5 Until All ZZ SKUs Have Been Created

6. Click Total (KPad +) to proceed to the Totals Screen

# **Step 6: Finish Special Order Screen**



3. Save and Print: Click 2 Save and Print (KPad 2)

You Must Select, "2 Save and Print" Even If You Do Not Want A Printed Paper Copy
The Print Function Is Very Important for Numerous Reasons
The Last Step in This Process Will Decide If A Paper Copy Actually Prints

**Step 7: Enter A Deposit Screen** 

Deposit Requirements Vary, See Manager At Your Location For More Detail



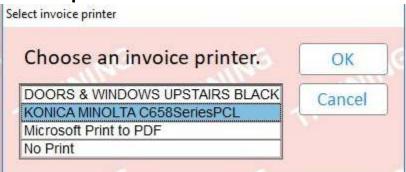
If a deposit is not required, Click **OK (Enter)** 

**Step 8: Document Has Been Created** 

Document I	Number	
	Special order # 156864 has been saved	
	ОК	

Click OK (Enter)

**Step 9: Select Invoice Printer Screen** 



This is When You Decide Whether or Not You Need a Printed Paper Copy

## **Returns Validation**

#### **POS Process for Processing Customer Returns**

### **Summary**

Returns Validation helps you quickly tie returns to invoices. Invoices are easily accessible, and you will be guided through the return transaction step-by-step. Returns Validation will assist you with...

- 1. Finding the original sale
- 2. Pulling in data from the original sale
- 3. Permanently tying the original sale to the return
- 4. Making the return data easy to find

The Quick Recall Viewer is still a resource for you to use when necessary. Returns Validation displays sales data in such a way that using the Quick Recall Viewer will no longer be necessary for most returns.

#### General Return Rule - item comes back the way it went out

- Need to make sure the item being returned was purchased from one of our locations
- Item needs to be in the same physical condition it was when purchased
  - o continue to follow the exceptions your management team allows
- When a credit is given, it needs to match the original tender type
  - o invoiced to customer 123456 job 5, credit is to customer 123456 job 5
  - invoiced to CC ending in 5432, credit is to CC ending in 5432
  - o your management team will have the ability to deal with exceptions

## **Key Definitions**

- **Numbered Accounts** all accounts which begin with a number
- **Default Cash Customer** \*9, \*2, \*3, \*6, \*4 & \*7
- Loyalty Accounts \* accounts that are not Default Cash Customer
- Customer what we normally refer to as, "account number"
- Validated Return a return which is matched up with an invoice
- **Unvalidated Return** a return which is not matched up with an invoice
- **Return Transaction** when you process a return @ a POS workstation
- **Invoice** another word for receipt
- **Invoiced** another word for billed to
- Credit another word for refund
- Original Tender the type of payment we take from customers @ POS
- Return Tender the type of credits we give customers @ POS

#### **POS Commands**

**General Explanation of Basic Commands & How POS Responds** 



- 1. POS will focus on Customer 18120, and 18120 only
- 2. POS will focus specifically on **Job Number** 10, which is part of **Customer** 18120
  - a. All work done on this document is now tied to this Customer and Job Number
  - b. Pricing, tax rates, charge allowed, etc. are all controlled by the Customer & Job Number
- 3. POS knows you want to do something with this Item, (SKU) 30990
- 4. POS knows how many of the item(s) you want to do something with
- 5. POS knows you want to return 1 unit, of SKU 30990, on Job Number 10, to Customer 18120

## **Capabilities & General Principles**

- Invoices are used to validate returns
- All the information is automatically loaded into the return transaction for you
- The 'rules' for the return transaction are set by the invoice being used to validate the return
  - This includes customer, job number, item, price, & quantity
- Once an invoice has been used in its entirety, it is no longer available to validate other returns
- The customer & job numbers on the return transaction must match the numbers on the invoice
  - o If they don't match, they can automatically change in the middle of the return transaction

Returns Validation is programmed to support the General Return Rules (Page 1).

Your management team has decided to take responsibility for returns outside the norm

Therefore, a Manager Override Required box will appear when the rules have not been followed

Remember, "item comes back the way it went out."

#### **Return Method**

Options Ordered for Good Reason

Can Be Used to Guide Interaction with Customer



#### Return with Receipt - easiest way to validate a return

- transaction will be the same for numbered accounts & \* accounts

#### Return with Bank Card - pulls up the invoices paid for with card

- a tool to help you find the invoice needed to validate the return
- transaction will be the same for numbered accounts & \* accounts

#### Return with No Receipt – customer does not have receipt and item was not purchased with a bank card

- transaction will be different for numbered accounts & \* accounts

## Return with Receipt

When Return with Receipt is the chosen Return Method
Do Not Scan, Please Type

If Invoiced After 2-1-19 & Payment Was with Bank Card, Customer Can Receive Credit to Bank Card Even
If They Do Not Have the Bank Card with Them During the Return Transaction



Store defaults to your location, change when necessary

# The Customer & Job Numbers on The Return Transaction Must Match the Numbers on The Invoice

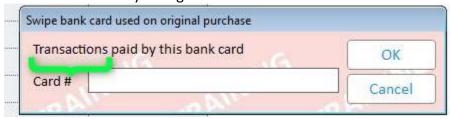
When the Customer & Job Number from the Return Transaction Do Not Match Those on The Invoice, POS Will React Differently Based on The Type of Customer:

- 1. Numbered & Loyalty Account Customers will warn you that you that customer & job number from invoice do not match
- 2. Default Cash Customer will automatically change the customer & job number to match numbers from the invoice

#### Return with Bank Card (1)

#### When Return with Bank Card is the chosen Return Method

Card Generates a List of Invoices Paid for with Card, Regardless of Customer & Job Numbers Will Only Recognize Invoices Dated After 7-7-19



Swipe, Do Not Hand Key

#### **Transactions**

Prompt box clearly tells you what it will do once the customer swipes the card Item being returned may not even be on any of the invoices listed

### Return with Bank Card (2)

List of Invoices Paid For With Bank Card
Item Being Returned May Not Even Be on Any of The Invoices Listed

Select the cust	tomer this return is	s for.				OK
Cust ID / Job	Customer Name	Document	Store	Date	Total	Cance
*9/		J23471	1	6/10/19	270.75	Carice
*2/		136080	2	6/10/19	38.40	
*2/		136058	2	6/10/19	25.60	
*3/		E99319	3	6/3/19	136.94	
*3/		E99318	3	6/3/19	106.24	
*3/		E99317	3	6/3/19	23.62	100

## The Customer & Job Numbers on The Return Transaction Must Match the Numbers on The Invoice

When the Customer & Job Number from the Return Transaction Do Not Match Those on The Invoice, POS Will React Differently Based on The Type of Customer:

- 1. Numbered & Loyalty Account Customers will warn you that you that customer & job number from invoice do not match
- 2. Default Cash Customer will automatically change the customer & job number to match numbers from the invoice

## Type of Return

**These Impact Quantity on Hand** 



R Return the item – item comes back, will re-sell, customer gets credit

QOH goes up

D Return for defective – item comes back, will not re-sell, customer gets credit

- QOH does not change, system assumes you will not try to re-sell defective item

E Exchange for defective – item comes back, will not re-sell, customer gets undamaged item

- QOH goes down because customer takes undamaged item

## **Required Customer Information**

Required for All Default Cash Customer Returns

Typing a Single Character in Each Box Will Allow You to Continue

Please Do Not Do That

**Type Accurate Information into Each Box** 



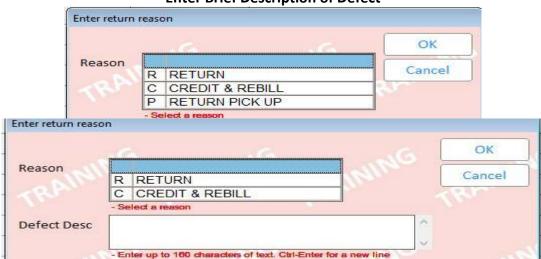
#### Return Reason

Defect Description is Required for Both Defective Return Types

Typing a Single Character in The Defect Desc Box Will Allow You to Continue

Please Do Not Do That

**Enter Brief Description of Defect** 



#### RETURN - item comes back to us, customer gets credit

- customer purchasing new item does not impact this, Example Below:
  - customer gets some 248SP, turns out customer wanted 2410SP
    - we take back the 248SP, customer gets credit
    - what customer does with the credit does not change the fact this is a return

#### CREDIT & REBILL - item does not come back to us, customer wants paperwork corrected

- usually relating to one or more of the items listed below
  - customer
  - o job number
  - o price
  - o tax rate
  - quantity

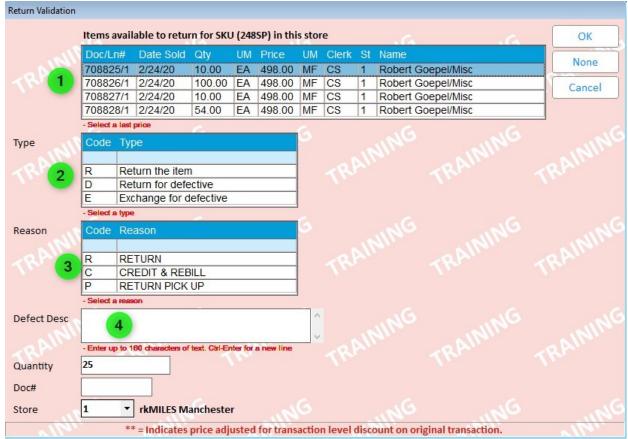
RETURN PICKUP – when we send our truck to physically pick up the item(s) from a jobsite

Understanding the Difference Between RETURN, CREDIT & REBILL & RETURN PICKUP Is Very Important

Ask Your Management Team If You Need Help Understanding the Difference

## Return with No Receipt

**Numbered and Loyalty Account Customers** 



- 1. List of invoices, all contain item being returned, with most recent invoice at top
  - a. if return quantity is equal to or less than invoice quantity, select first one

If return quantity exceeds the quantity on the selected invoice, you will have to continue validating with other invoices until the entire return quantity is validated

#### **Example:**

customer is returning 25 sticks of 248SP first invoice will only validate 10 sticks

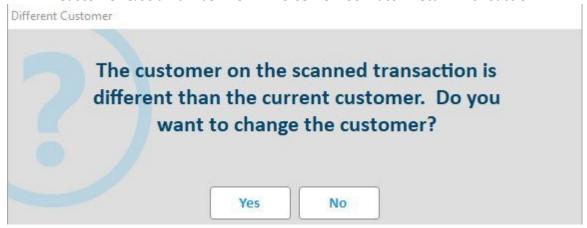
you will then have to select the second line to validate the remaining 15 sticks

- 2. Select the Type
- 3. Select the Reason
- 4. If you choose one of the Defective Return Types, type description in **Defect Desc** box

Once you have selected everything, Click **OK**If you forget to select any of the required items, the system will not let you continue

## **Different Customer** (1)

#### **Customer & Job Number from Invoice Do Not Match Return Transaction**



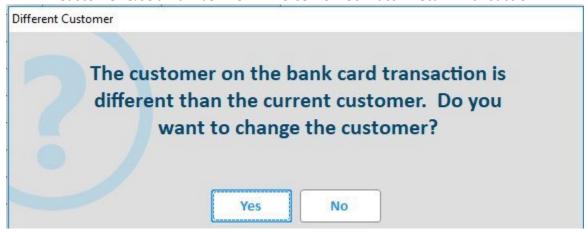
#### **Example:**

Return Transaction Customer = 18120

You selected Return with Receipt as the Return Method
Invoice Being Used to Validate Is for Customer = \*9

## Different Customer (2)

**Customer & Job Number from Invoice Do Not Match Return Transaction** 



#### **Example:**

Return Transaction Customer = 18120 You selected Return with Bank Card as the Return Method Invoice Being Used to Validate Is for Customer = \*9

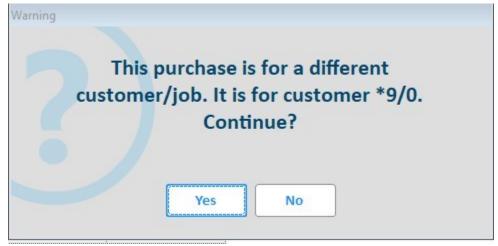
# The Customer & Job Numbers on The Return Transaction Must Match the Numbers on The Invoice

When the Customer & Job Number from the Return Transaction Do Not Match Those on The Invoice, POS Will React Differently Based on The Type of Customer:

- 1. Numbered & Loyalty Account Customers will warn you that you that customer & job number from invoice do not match
- 2. Default Cash Customer will automatically change the customer & job number to match numbers from the invoice

# Validating a Return with Invoice from Different Customer Warning

Second & Final Warning When Trying To
Validate a Return with an Invoice from a Different Customer

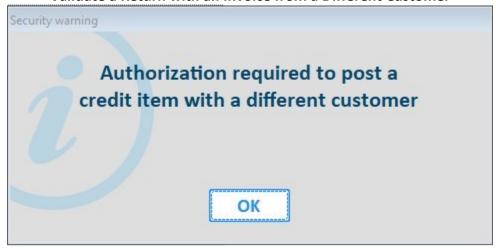


Before you see this box, you will have seen one of the boxes from page 8

If you select **Yes**,

You will need a member from your management team to finalize the return transaction

# Security Warning Validate a Return with an Invoice from a Different Customer



At this point, your only option is to select **OK**The next box you will see is the

Management Override Required Box

#### Item Not Sold in This Store

First Warning When Trying To
Validate a Return When There Are No Invoices Available
The Wording in This Box Can Be Confusing
"in this store" really means "by this customer, on this job"



Most of our sales are to contractors who have set up accounts which have specific jobs

Therefore, when the return transaction is for a numbered account customer, and this box appears, you are

probably just using the wrong job number

If you select **Yes**,

You will need a member from your management team to finalize the return transaction

# **Security Warning**Validate a Return When There Are No Invoices Available



At this point, your only option is to select **OK**The next box you will see is the

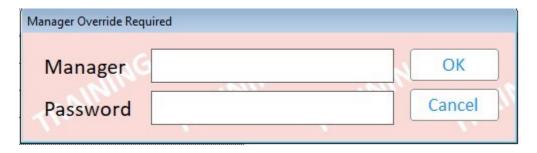
Management Override Required Box

## Manager Override Required

When Trying To

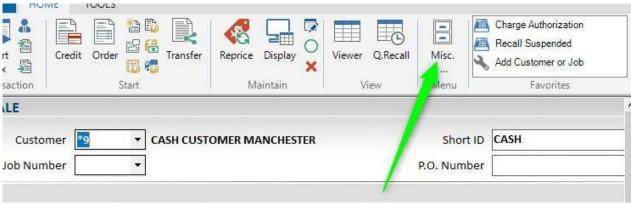
- 1. Validate a Return When There Are No Invoices
- 2. Validate a Return with an Invoice from a Different Customer
- 3. Return Tender Type Does Not Match Original Tender Type

Page 48 of 49



#### **Customer Returns Viewer**

#### From The POS Header Screen



#### **Then Select**



This is where all return transaction data is readily available for you to access Your management team can help answer any questions you may have

#### Re-Stock SKUs

When the Return Transaction Is for a SO Item and We Choose to Charge a Re-Stock Fee Currently, we lower the return price to reflect the re-stock fee on the return transaction

	$\nabla a_i$	18120 ·	Robert Goepel  Robert Goepel/Misc		P.O.	lkn.	TRI.	5
		cs -	COREY STEERE	6	6			á
Ln#	Sku		Description	Qty	U/M	Price	Extension	
1	ZZ001947	24" x 36'	' x 32' WHITE OAK BEAM	1	EA	1,500.00	-1,500.00	
2		Orig: 947	7180/1 06/19/19 TX:					
3	RSFBM	RE-STO	CK BUILDING MATERIALS	1	EΑ	300.00	300.00	

## New Procedure 7-8-2019

- 1. Return the item
- 2. On the same document, charge the customer using one of the re-stock SKUs listed below

Hardware – RSFHW
Paint – RSFPAINT
Decorating – RSFDECO
Kitchen & Bath –RSFKB
Building Materials – RSFBM
Millwork, Door & Window – RSFDW

Manually key the fee being charged to the customer in the price box The re-stock SKU will print on the invoice just like every other item currently does